



Collaborative Grant-Seeking: A Practical Guide for Librarians (Practical Guides for Librarians)

Bess G. de Farber

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A collaborative approach to grant seeking can stimulate and reshape the culture of your library organization. The exciting and rewarding activities of developing a successful grants program can yield enormous dividends for the benefit of your staff, patrons, and community. *Collaborative Grant-Seeking: A Practical Guide for Librarians* will share new insights for those who want to access grant funding without reinventing the wheel. Based on years of practical grant writing and collaboration development experience, this resource provides a complete guide for setting up a library grant-seeking program, and for combining forces with community partners to increase grant funding to libraries. Venturing into the grants world can be scary and unpredictable. This book offers detailed strategies and practical steps to establish a supportive and collaborative environment that creates the capacity to consistently develop fundable proposals, and gives readers the confidence needed to make grant-seeking activities commonplace within libraries.

Collaborative Grant-Seeking will share featured topics unavailable in other grant writing publications, such as:

- interpreting sponsor guidelines
- identifying appropriate funding programs
- determining the feasibility of project ideas
- asset-based (vs. need-based) proposal development strategies
- actual examples of successful and unusual library projects
- initiating and sustaining collaborative relationships

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